

## THE PENSION FUND IS OPEN FOR BUSINESS!!

#### **AGENDA**

- WITHDRAWAL LIABILITY PAST/PRESENT/FUTURE
- AMERICAN RESCUE PLAN ACT ("ARPA")
- SPECIAL FINANCIAL ASSISTANCE ("SFA")
- HYBRID "NEW EMPLOYER" POOL
- New Groups & Continued Participation Thru Corporate Transactions
- Tools For Pension Fund Retention and Growth
- QUESTIONS

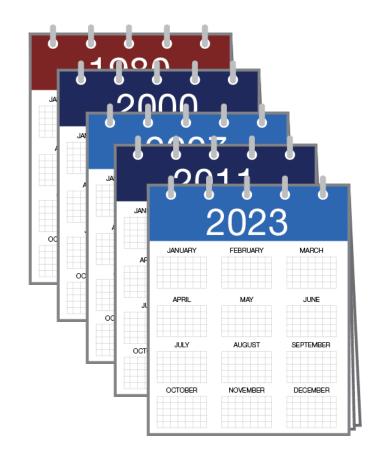






# WITHDRAWAL LIABILITY - PAST/PRESENT/FUTURE

- SEPTEMBER 1980 PASSAGE OF MULTI-EMPLOYER
   PENSION PLAN AMENDMENTS ACT
- EARLY 2000'S DOT-COM BUBBLE BURST
- 2007-2009 GREAT RECESSION
- OCTOBER 2011 CENTRAL STATES HYBRID PLAN
- JANUARY 2023 RECEIPT OF SFA







# AMERICAN RESCUE PLAN ACT ("ARPA")

- March 11, 2021 Signed Into Law By President Biden
- \$1.9 TRILLION STIMULUS PACKAGE
- PBGC ASSIGNED TO ASSIST MULTIEMPLOYER PLANS WITH FINANCIAL UNCERTAINTY
- CSPF ABLE TO OPEN THE DOOR FOR NEW BUSINESS
- WIN-WIN-WIN FOR FUND, EMPLOYERS, AND UNIONS

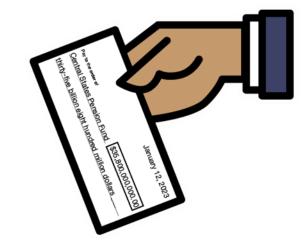






# SPECIAL FINANCIAL ASSISTANCE ("SFA")

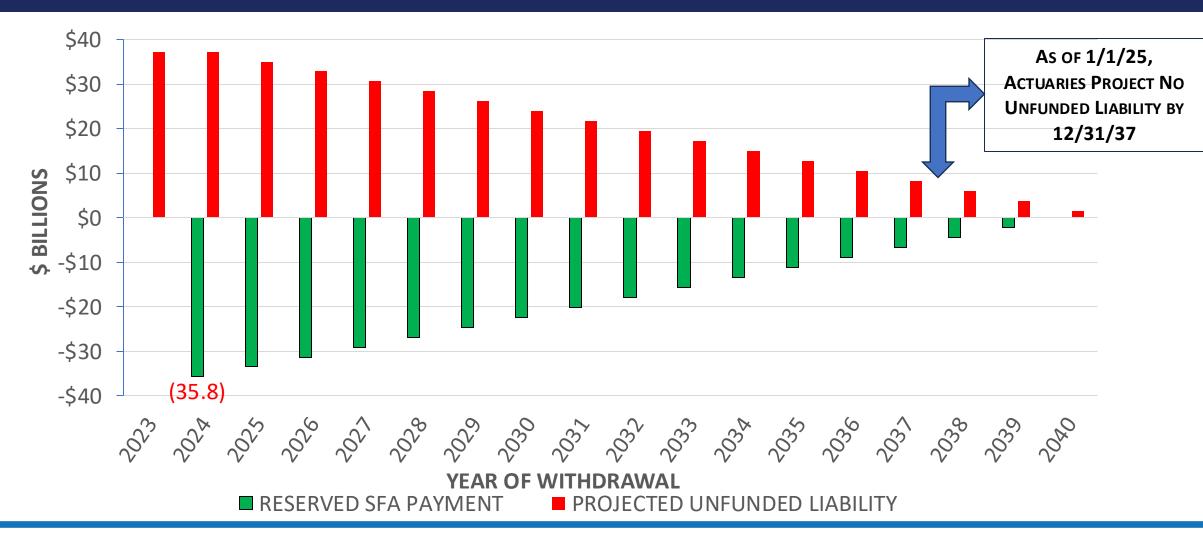
- DECEMBER 18, 2022 PBGC Approved Central States SFA Application
- JANUARY 12, 2023 CENTRAL STATES RECEIVED \$35.8B
  - GRANT NOT A LOAN!
  - SINGLE LUMP SUM PAYMENT!
- Put Central States On-Track Toward Being Fully Funded, With Conservative Investment Projection Model
- SINGLE PAYMENT FINANCIAL RELIEF TO CENTRAL STATES RESULTED IN FUNDING >95%







# SFA PAYMENT APPLIED TO 12/31/22 UNFUNDED LIABILITY







# "CONFIDENCE"

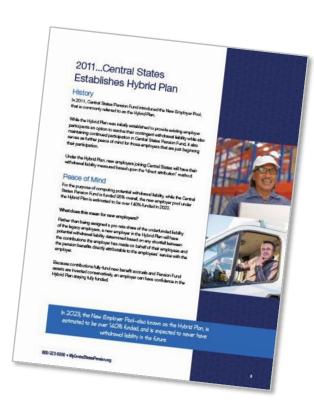
- CONFIDENCE...ATTAINABLE INVESTMENT TARGETS
- CONFIDENCE...REALISTIC CONTRIBUTIONS STREAM
- CONFIDENCE... EMPLOYER WITHDRAWAL LIABILITY PROTECTION
- CONFIDENCE...PROMISED BENEFITS ARE SECURE





## New Employer Pool — "Hybrid Plan"

- EFFECTIVE OCTOBER 14, 2011 WITH INITIAL GOALS:
  - PROVIDE OPTIONS
  - Maintain Participation
  - ELIMINATE POTENTIAL GROWTH IN WITHDRAWAL LIABILITY
  - ELIMINATE ANNUAL CONTRIBUTION INCREASES
  - AVOID BENEFIT REDUCTIONS







# New Employer Pool — "Hybrid Plan"

 TRANSITION OF OLD EMPLOYERS - NOW ADDITION OF NEW GROUPS

• SAME PENSION FUND . . . NO IMPACT ON MEMBERS!!!

• APPROXIMATELY 160% FUNDED

• NO WITHDRAWAL LIABILITY IN NEARLY 14 YEARS OF EXISTENCE.







#### POTENTIAL NEW GROUP PENSION PARTICIPATION

#### **QUALIFICATION**

- No Prior Participation In The Fund (Asset Purchaser)
- PRIOR PARTICIPATION IN FUND, BUT FULLY RESOLVED ANY WITHDRAWAL LIABILITY

#### INCENTIVES FOR NEW PENSION FUND GROUPS

• EMPLOYER: NO WITHDRAWAL LIABILITY & NO MANDATORY RATE INCREASES

• MEMBER: CONTIGUOUS VESTING FOR ALL PREVIOUS YEARS AT EMPLOYER

• MEMBER: Non-Contributory Credit On A "One For One" Basis

• MEMBER: Advantage Of Defined Benefit Plan vs Defined Contribution Plan

• UNION: Participation In A Teamster Pension Fund

















## New Group Pension Participation Proposals

- PROPOSAL LETTER OUTLINING ALL INCENTIVES
- SAMPLE RATE BENEFITS HIGHLIGHT COMPARISON
- PRE-APPROVAL VIA EMPLOYER INFORMATION FORM
- New Groups Can Join at any Contribution Rate
- SINCE RECEIPT OF SFA . . .
  - 575 MEMBERS ADDED UNDER 22 BARGAINING UNITS
  - APPROX. 1100 MORE MEMBERS RETAINED WITH NEW EMPLOYER







#### New Central States Employers ... Projections

#### **BENEFIT PROJECTIONS**

- Supports The Growth In Each Member's Pension
- PROVIDES EACH MEMBER
   OPPORTUNITY TO VISUALIZE GROWTH
   OF PENSION IN COMPARISON TO
   ALTERNATIVE PROPOSALS



#### **Member's Monthly Benefit At 5 Year Increments**

<b>Constant Rate</b>	After 5 Years	After 10 Years	After 15 years	After 20 Years	After 25 Years
\$100.00	\$260	\$520	\$780	\$1,040	\$1,300
\$200.00	\$520	\$1,040	\$1,560	\$2,080	\$2,600
\$300.00	\$780	\$1,560	\$2,340	\$3,120	\$3,900





## Asset Sales Do Not Equal Termination

OPTIONS EXIST TO PRESERVE BENEFITS

- SELLER AND PENSION FUND EXECUTE HYBRID SETTLEMENT
- ERISA SECTION 4204 SELLER TRANSFERS LIABILITY TO PURCHASER



• PURCHASER SIMPLY QUALIFIES AS NEW EMPLOYER





#### Tools For Retaining Central States Employers

#### REHABILITATION PLAN WITHDRAWAL ("RPW") REPORT

- AVAILABLE TO LOCAL UNION REPRESENTATIVES
- ALL ADJUSTABLE BENEFITS (INCLUDING AND-OUT BENEFITS) ARE LOST
- ACCRUED BENEFIT (1%/2% CONTRIBUTION BASED PENSION) IS AVAILABLE AT AGE 65
- RETIREES MUST HAVE RECEIVED 13 PENSION CHECKS AS OF THE EARLIER OF THE TERMINATION OR EXPIRATION OF CBA

			Current	Age Benefit	(or Age 57 i	f Younger)	at age 65 (or current if Older)			
Member Name	Member Name  Number of Contributory Years  Present Age		Benefit Estimate Age	Unreduced Benefit Payable at Benefit Estimate Age (when no RPW)	Reduced Benefit Payable at Benefit Estimate Age (because of RPW)	RPW Benefit Reduction based on Benefit Estimate Age *	Benefit Estimate Age	Unreduced Benefit Payable at Benefit Estimate Age (when no RPW)	Reduced Benefit Payable at Benefit Estimate Age (because of RPW)	RPW Benefit Reduction based on Benefit Estimate Age *
ACTIVE										
EMPLOYEE A	32.5	56	57	\$2,967	\$1,550	(\$1,417)	65	\$3,575	\$3,370	(\$206)
EMPLOYEE B	29.7	61	61	\$3,301	\$2,349	(\$952)	65	\$3,321	\$3,226	(\$96)
EMPLOYEE C	29.5	57	57	\$2,802	\$1,575	(\$1,227)	65	\$3,306	\$3,171	(\$135)
EMPLOYEE D	26.2	54	57	\$2,135	\$1,324	(\$811)	65	\$2,878	\$2,878	-
EMPLOYEE E	18.8	58	58	\$1,266	\$1,091	(\$175)	65	\$2,145	\$2,145	-
EMPLOYEE F	4.0	37	Not Vested^	\$614	-	(\$614)	Not Vested^	\$614	_	(\$614)





# TOOLS FOR RETAINING CENTRAL STATES EMPLOYERS

			Current Age Benefit ( or Age 57 if Younger)				at age 65 (or current if Older)			
Member Name	Number of Contributory Years	Present Age	Benefit Estimate Age	Unreduced Benefit Payable at Estimated Age (when no RPW)	Reduced Benefit Payable at Benefit Estimate Age (because of RPW)	RPW Benefit Reduction Based on Benefit Estimate Age*	Benefit Estimate Age	Unreduced Benefit Payable at Estimated Age (when no RPW)	Reduced Benefit Payable at Benefit Estimate Age (because of RPW)	RPW Benefit Reduction Based on Benefit Estimate Age*
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	Currer	nt Age Benefit	( or Age 57 if	Projected Benefit – Age 62 ~					
Member Name	Number of Contributory Years	Present Age	Benefit Estimate Age	Unreduced Benefit Payable at Estimated Age (when no RPW)	Reduced Benefit Payable at Benefit Estimate Age (because of RPW)	RPW Benefit Reduction Based on Benefit Estimate Age*	Benefit Estimate Age	Number of Contributory Years at Assumed Retirement Age	Projected Benefit Estimate at Assumed Retirement Age
ACTIVE									
INDIVIDUAL 1	31.6	59	59	\$2,650	\$1,718	(\$932)	62	34.6	\$3,453
INDIVIDUAL 2	24.8	59	59	\$2,234	\$1,545	(\$689)	62	27.8	\$2,872
INDIVIDUAL 3	19.8	49	57	\$725	\$641	(\$84)	62	32.8	\$3,519
INDIVIDUAL 4	19.0	50	57	\$1,024	\$906	(\$118)	62	31.0	\$3,889
INDIVIDUAL 5	15.0	37	57	\$836	\$739	(\$96)	62	40.0	\$5,906
INDIVIDUAL 6	10.0	36	57	\$607	\$537	(\$70)	62	36.0	\$5,604

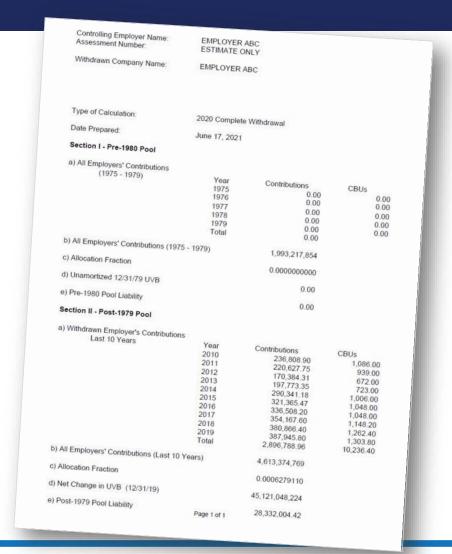




## Tools For Retaining Central States Employers

#### **WITHDRAWAL LIABILITY ESTIMATE:**

- COMPLETE WITHDRAWAL ESTIMATE IS AVAILABLE UPON REQUEST
- SUPPORT NEGOTIATION WITH EMPLOYER
- GROSS LIABILITY MAY BE LIMITED UNDER PAYMENT SCHEDULE
- SFA ASSETS WILL BE PHASED IN OVER 16
  YEARS (2025 1<sup>ST</sup> YEAR)
- No Unfunded Vested Benefit by 2038







### Pension Withdrawal Liability

# QUESTIONS?

\*WE ALSO HAVE A TABLE IN THE REGISTRATION ROOM TO ASSIST IN ANY QUESTIONS OR CONCERNS.



